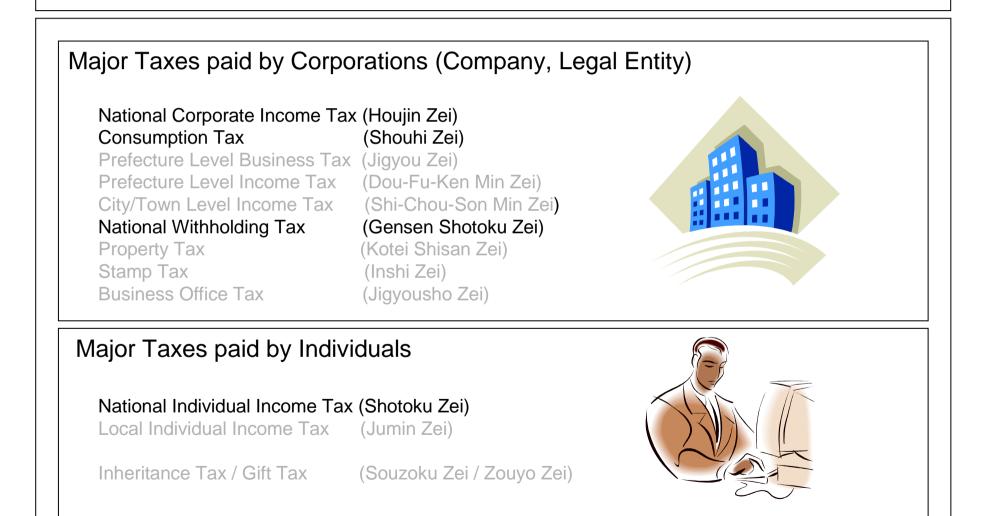
Taxes in Japan



Japan International Tax and Accounting Consulting Services jitacs.com As of 2011/12/20

Taxes in Japan





Overview of Major Taxes paid by Corporations



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3

Taxpayer

Domestic Corporation

Head Office or Main Office in Japan

Worldwide income

Foreign Corporation

Other than Domestic Corporation, typically a branch or a factory Japan Source Income ex. Income from business in Japan

*Branch and factory is called Type 1 Permanent Establishment. In addition, there is Type 2 (Certain Construction Sites) and Type 3 (Certain Agents).

Tax Codes

Corporate Income Tax Law (CITL, sometimes referred to as Corporation Tax Act, in Japanese Houjin Zei Ho) and Special Measure Tax Law (SMTL, sometimes referred to as Act on Special Measures Concerning Taxation, in Japanese Sozei Tokubetsu Sochi Ho)

•Unofficial translations can be found on http://www.sozeishiryokan.or.jp/corporation_tax/corporation_tax2010e.html.
•Enforcement Orders by Cabinet and Enforcement Regulations by Ministry are also considered as laws.
•Interpretations of Laws by National Tax Agency (NTA) (Tsutatsu) is not a law, but tax auditors usually follow these interpretations.

Filing Due Date

Generally, Tax Return has to be filed within 2 months after the Fiscal Year End.

Extension of Filing can be admitted by 1 month if there is a good reason (audit by public auditor, AIC..). Extensions for Local Corporate Income Taxes can be admitted by separate procedures. No extensions are admitted for Japan Consumption Tax.

If not filed timely, Non-Filing Penalty will be assessed (5%, 15%, 20%) in addition to interest.



Tax Rate

Regular Corporation : $30\% \rightarrow 25.5\%$ (28.05%)

Small Corporation : Up to JPY 8 million $18\% \rightarrow 15\%$ (16.5%) (excl. a subsidiary of a big corporation) Specific Public Corporation : $22\% \rightarrow 19\%$ (20.9%)

*The new rate will be applied from the fiscal year starting on or after 2012/04/01. For 3 years until the fiscal year starting before or on 2015/3/31, 10 % additional tax for Recovery from the Earthquake/Tsunami will be added.

Blue Return

CIT Return can be filed in a blue form (in the past, the color of the paper was blue) if approved by the Tax Office.

Taxpayer has to prepare accounting books correctly and file tax return in time.

One of the biggest benefits of a blue return is that Net Operating Loss Carryover can be used.

Financial Statements to be based

Financial Statements to be used as a base for preparing tax return need to be approved by Shareholders.

These Financial Statements need to be prepared in accordance with Generally Accepted Accounting Standards in Japan.

Income on the Financial Statements will be adjusted to reach to the Taxable Income as stipulated in Tax Law.

There are several items that need to be expensed to be deductible for tax purpose.

Ex. Depreciation

If Maximum Tax Depreciation for a machine is 1,000 and the corporation expensed only 100 on its accounting book, the Tax Depreciation allowed is 100 only.



Net Operating Loss (NOL)

Certain NOL Carry Back or Carry Forward is permitted only when Blue Return is approved. For a certain corporation, NOL can be Carried Back for 1 year.

Generally, NOL Carry Forward is permitted for 7 years until the fiscal year starting before 2012/04/01. Generally, except for a small corporation or a Tokutei Mokuteki Kaisha (TMK), from the fiscal year starting on or after 2012/04/01, the taxable income that can be used for NOL Carry Forward is limited to the 80% of Current Taxable Income, but the NOL Carry Forward is permitted for 9 years. When there is a change in the ownership of a corporation, NOL Carry Back / Carry Forward might be influenced to avoid tax evasion.

Revenue

All sources of economic benefits including revenue from business operation and capital gain are included in Revenue.

Accrual Basis is adopted. Within several approaches in accrual basis, revenue is recorded when the rights to a property is acquired (when title is transferred) ("Rights Acquired Basis").

Additionally, under certain circumstances, revenue is recognized when cash is under control ("Control Basis").

Expenses

All of expenses including loss from business operation and capital loss are included in Expenses. However, except for depreciation expenses, expenses of which liabilities have not been fixed cannot be deducted ("Fixed Liabilities Basis"). For instance, basically, estimated expenses for bonus allowance are not deductible.



Consolidated Tax Returns

A group of domestic corporations can file a consolidated tax return by their election. If elected, ALL of the 100 % subsidiaries have to participate this Consolidated Return. At the time of election, corporations have to re-evaluate certain assets with Fair Value, and the differences from the book values have to be captured as income or deductions. Before the 2010 (Heisei 22)Tax Reform, it was not possible to bring in subsidiaries' NOL and the NOL was to be extinguished, but now, it is possible to bring in with some limitations. Consolidated Tax Return is allowed only for National Corporate Income Tax purpose, and Consumption tax nor Local Taxes do not allow consolidated returns.

National Group Corporate Tax

Introduced by 2010 (Heisei 22) Tax Reform. The aimed corporations are fully controlled corporations, including subsidiaries of foreign corporations.

There are some similarities between Group Corporate Tax Law and Consolidated Tax Return System. Group Corporate Tax Law is applied to all corporations without any elections.

There are several areas that are impacted by this law, but 2 major areas may be as follows:

1. There are several measures that alleviate tax burdens of small corporations (generally, capital is equal to or less than 100 million JPY), but if a small corporation is fully owned by a large corporation (capital is equal to or more than 500 million JPY), these alleviations cannot be used anymore.

Examples of alleviations measures are decreased tax rate, additional tax on retained earnings of certain closely held corporation (see the following page) and deductibility of entertainment expenses.

2. Gains and Losses from the sale of certain assets (in general, fixed asset, land, securities etc whose fair value is more than 10 million yen) among domestic group corporations are not recognized until these assets are sold to other persons not in the same group.



Special Treatments of Closely Held Corporations

There are a lot of special tax treatments for Closely Held Corporations ("CHC", Douzoku Kaisha).

CHC is defined in Corporate Income Tax law as follows:

CHC is a corporation in which more than half of its shares are held by equal to or fewer than 3 persons and their related individuals or their related corporations. A person includes both an individual and a corporation. And, related individuals include relatives, a spouse, an unmarried partner and other specific person.

Major special treatments under National Corporate Income Tax Law are:

1. Acts or Calculations by CHC

If the Tax Office considers that an act or calculation by a CHC reduces the burden of National Corporate Income Tax unreasonably, the Tax Office has a power to deny the acts or calculations, and the Tax Office can recalculate the tax base or tax amount as appropriate.

2. Retained Earning Tax for specific CHC

In general, the target corporation of this treatment is a CHC in which more than half of its shares are held by one person and its related individuals or its related corporations. But if the person is a corporation, and if the corporation is not owned by one person and its related individuals or related corporations, this rule does not apply.

Additionally, this rule does not apply if its capital is equal to or less than 100 million yen. However, if the corporation is owned by a large corporation, this rule applies.

When this rule applies, 10% to 20% of certain retained earnings needs to be paid additionally.



Remunerations for Directors

Remunerations for Directors need special attention in Japan. Traditionally, bonuses to Directors were considered as paid out of Profit (not an expense of a corporation), and treated as non-deductible for tax purposes. However, these days, some portions are treated as deductible with strict limitations. Financially, these items are permanent book-tax differences and might affect effective tax rate.

In general, only 3 following types of regular remunerations are deductible from Corporate Income Tax perspective.

- 1. Fixed-Term-Fixed-Amount Salary
 - This means a monthly salary (fixed-term) in the same amount (fixed-amount). If the monthly amount is not the same among months, they are treated as non-deductible.

It is considered that the increase of Directors Salaries are decided by Annual General Shareholders' Meeting. Therefore, the increase needs to take place within 3 months after the beginning of a new fiscal year, just after the Annual General Shareholder's Meeting.

Unreasonably high amounts are not deductible.

Fringe Benefits such as Monthly Payment for Corporation Provided Housing will be treated as Fixed-Term-Fixed-Amount. Payment frequency of Fringe Benefit has to be watched carefully.

Pre-Determined-Notified Salary
 This is a salary to be paid in accordance with a determination to pay at a certain time, and the determination has
 to be notified to the Tax Office. The main type of this salary is:

- Determination at a Shareholder's General Meeting

The notification to the Tax Office has to be made within 1 month after the meeting or within 4 months after the beginning of the fiscal year, whichever earlier.

3. Profit Based Salary

This is a salary based on the performance of a corporation, but a Closely Held Corporation such as a 100% subsidiary of a foreign corporation cannot use this type. Very strict and complicated rules exist.



Tax Laws and Tax Treaty

As of 2011 October, Japan has tax treaties with 63 countries (number of treaties are 52). In Japan, a tax treaty overrides tax laws if there are any discrepancies.

Charitable Contribution and Other Contributions

In Japan, Charitable Contribution and Other Contributions defined in National Corporate Income Tax Law are much broader than regular charitable contributions. When a corporation transfer assets or render services free of charge or at lower prices than fair values, it is very probable the Tax Office will considers these transactions as Other Contributions.

There is a limit of the deductible amount for Other Contributions, and the deductible amount is very small. It is planned that the limit of the deductible amount is reduced further from the fiscal year starting on or after 2012/4/1.

Entertainment Expenses

Sometimes, Entertainment expenses, Other Contributions, Advertisement expenses, Employee Benefits expenses might be very difficult to distinguish, but they are treated differently for National Corporate Income Tax purpose. For instance, condolence money for employee's relative in accordance with rules of employment is deductible as an Employee Benefit expenses, but condolence money for a supplier is considered as an Entertainment Expense and generally is not deductible. For a small corporation, except for a subsidiary of a large corporation, up to 6 million yen, 90% of Entertainment Expense is deductible. However, for a large corporation, there is no deductible amount.



Transfer Pricing

When a corporation has transactions with a foreign related party and the transactions are not made at the Arm's Length Prices, the Tax Office will assume that these transactions were made at the Arm's Length Prices.

There are several methods to calculate the Arm's Length Prices, and the following methods will be used to calculate Arm's Length Price as appropriate:

(1) Comparable Uncontrolled Pricing method (CUP)

(2) Resale Price method (RP)

(3) Cost Plus method (CP)

(4) Profit Split method (PS)

(5) Transactional Net Margin method (TNMM)

A corporation can have an Advance Pricing Agreement (APA) with the competent tax authority in Japan.

If a corporation is taxed because of Transfer Pricing, and if Japan has a tax treaty with the other country, the corporation can request Japanese competent authority to start mutual agreement procedures with the other country's competent authority to eliminate international double tax.

There are several English guidelines by the Tax Office, but a little bit old. <u>http://www.nta.go.jp/foreign_language/07.pdf</u> (in English) <u>http://www.nta.go.jp/shiraberu/zeiho-kaishaku/jimu-unei/hojin/010601/00.htm</u> (in Japanese)



Thin Capital

Interest payment is a deductible expense, but dividend is not deductible under National Corporate Income Tax Law. In order to avoid tax erosion by using this difference, there is a measure to block this. Generally, if borrowings (including guarantee) from foreign controlling shareholders are 3 times bigger than the capital amount, some portion of interest payment is not deductible.

Additionally, in the Tax Reform 2012, it is planned that certain interest expense bigger than half of profit will become non-deductible.

Tax Haven (Controlled Foreign Corporation)

A domestic corporation can incorporate a subsidiary in a low tax country or a jurisdiction, and by using this foreign corporation it might be possible to evade Japanese tax. In order to avoid this type of tax erosion, some profit of Specific Foreign Subsidiary is incorporated into the domestic corporation, and National Corporate Income Tax will be levied.

There are several tests to judge whether this article applies or not, and one of them depends on the corporate income tax rate of the country or area (Trigger Tax Rate). There was a tax reform in 2010 (Heisei 22), and the current trigger tax rate is reduced to 20% from 25%.

Foreign Tax Credit

There are 2 ways to eliminate international double taxation. One way is to use Foreign Tax Credit and the other is to use Foreign Income Exclusion.

In general, Japan uses Foreign Tax Credit (FTC). In the past, it was also possible to use FTC for foreign income taxes paid by certain subsidiaries, but after the Tax Reform 2009 (Heisei 21), as for the dividends from certain subsidiaries, FTC cannot be used but Foreign Income Exclusion (up to 95%) can be used under some limitations.

In Bailiwick of Guernsey, it is possible for a corporation to decide the corporate income tax rate with the government, but this tax is not eligible for FTC from 2011/6/30.





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Taxpayer

Resident: Resident is an individual who has a Main Residence ("Jusho" in Japanese, often translated as an Address) in Japan, or an individual who is having a Living Place ("Kyosho") in Japan for more than 1 year.

✓ Permanent Resident: Other than a Non-Permanent Resident

Worldwide Income

✓Non-Permanent Resident: a Resident who does not have Japanese

Nationality, and the total of years that s/he has a Main Residence or Living

Place in Japan is equal to or less than 5 years within the last 10 years.

Japan Source Income, and Foreign Source income that was paid in Japan or remitted to Japan from abroad

Non-Resident: Other than a Resident

Japan Source Income

As for "Main Residence", there a lot of disputes including a law case judged by the Supreme Court. Although it was the case of Inheritance / Gift Tax, the Supreme Court judged that a Japanese person did not have the Main Residence in Japan because he had the Main Residence in Hong Kong with the fact the he stayed 2/3 in Hong Kong during his 3.5 years assignment period.

Tax Codes

Individual Income Tax Law (IITL, sometimes referred to as Income Tax Act, in Japanese Shotoku Zei Ho) and Special Measure Tax Law (SMTL, sometimes referred to as Act on Special Measures Concerning Taxation, in Japanese Sozei Tokubetsu Sochi Ho)

•A portion of unofficial translations can be found on http://www.japaneselawtranslation.go.jp/law/detail/?id=52&vm=04&re=01.

Filing Due Date

Tax Return has to be filed by March 15 in the following year. Generally, NO EXTENSIONS are allowed !!

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Tax Rate

Resident: The following Standard Progressive Tax Rate is applied to General Income Pool and some

Taxable Income	Tax Rate (2012)	Additional Tax to help Recovery (2013-2037)	
Up to JPY 1,950,000	5%	2.1% of Tax Amount calculated will be added additionally	
Up to JPY 3,300,000	10%		
Up to JPY 6,950,000	20%		
Up to JPY 9,000,000	23%		
Up to JPY 18,000,000	33%		
More than JPY 18,000,000	40%		

Non-Resident: Depends on whether the individual has a PE in Japan or not. If there is a PE in Japan, taxed similarly to Residents. If there is no PE, mostly Flat Tax Rate 20% (2012) or 20.42% (2013 – 2037), or other specific rate is applied. If Tax Rate in the Tax Treaty is different, Tax Treaty overwrites.

Income

All of increases in economic benefits are taxed in Japan, including capital gains and contingent gains under National Individual Income Tax Law. The only exceptions are Inheritance and gift, but they are taxed by National Inheritance Tax and Gift Tax.

There are 3 pools (General Pool, Retirement Pool and Timber Pool) in which above progressive tax rate is applied separately. Additionally, there are some types of income where tax calculations are made separately with the tax rate of 15%, 20% or other rate. Usually, income taxes of separately taxed items are withheld. Additional Tax to help recovery (2.1% of the tax) will be added from 2013 to 2037.



Types of Income : All of economic benefits (=income) are classified into the following 10 types.

- 1. Interest Income: Interest Income and equivalent from certain Financial Institutions. If received from Japanese Financial Institutions, in 2012, 20 % tax (15% National, 5% Local) is withheld, and no more filing is required (separate taxation). Other interests need to be included in the General Income Pool.
- 2. Dividend Income: Income received from Corporations as dividends. If the dividends are from listed corporations and received via Japanese Financial Institutions or under certain cases, in 2012, 10 % tax (7% National, 3% Local) is withheld. In some cases, the taxpayer can select "not to Include in the tax return", "to include the income in the tax return as the General Pool Income and claim Dividend Credit" or "to be taxed separately with sales gain or loss (certain listed stocks only)". It is planned that the withholding tax rate will be increased to 20% (15% National, 5% Local) + Recovery Tax in the future.
- 3. Real Estate Rent Income: Income from renting house, land or ship/airplane. Rent income is calculated by deducting expenses from revenue as other business. If there is a loss, the loss might be offset with other income types depending on a situation. Tax Return in blue color can be filed if approved by Tax Office. There are several different tax treatments including Loss Carryover amount depending on the size of the business. The income is included in the General Income Pool.
- 4. Business Income: Income from business other than #3 or #7. Side business is not included in this category but included in #10. If there is a loss, the loss can be offset with other income types. Tax Return in blue color can be filed if approved by Tax Office. The income is included in the General Income Pool.
- 5. Salary Income: Monthly Salary, taxable fringe benefits and bonus are included. Standard Salary Deduction, which is calculated based on the amount received is allowed. If salary is paid from a Japanese corporation including a branch of a foreign corporation, certain amount has to be withheld, and the amount to be withheld depends on the gross taxable salary. At the end of a calendar year, the corporation has to calculate the annual tax based on the amount paid in 1 year. An individual who has salary income only does not have to file a tax return unless s/he receives high salary. The income is included in General Income Pool.
- 6. Retirement Income: Amount mainly received from the employer at the time of retirement. There is a standard deduction and the amount depends on the number of years of work. The taxable amount is half of the calculated amount. There is a pool only for this income type, and the Standard Progressive Tax Rate is applied. Repatriated foreigners might be able to elect this income type. It is planed that certain short term Directors or others cannot use this type in the future.
- 7. Timber Sales Income: Income received by selling certain timber. Because it takes a long time to grow timber, tax burden is mitigated. Timber Sales Income is calculated differently. There is a pool only for this type. Timber Sales Income after deducting expenses is divided by 5, and tax is calculated by applying the Standard Progressive Tax Rate, and the calculated tax amount is multiplied by 5, thus the applied tax is smaller than other income affected by progressive rate.
- 8. Sales Income (Capital Gain): Income received by selling certain assets. Often, referred to as Capital Gain/Loss. Although there are some exceptions, generally, income by selling any assets are taxed in Japan. In the past, most of income from selling assets was included in the General Pool. However, there are a lot of exceptions now, and for instance, income from selling Real Estate or Stocks is taxed separately. In general, the tax rate in 2012 for Real Estate Sales is 20% (National 15%, Local 5%) or 39% (National 30%, Local 9%) depending on the length of the holding period. And in 2012, the tax rate for Stocks Sale is 10% (National 7%, Local 3%) for the listed stocks sold using a Japanese Financial Institution (to be increased in the future to 20% + Recovery Tax) and 20% (National 15%, Local 5%) for the other Stocks Sale. For Separately Taxed items, no offset against other income types are allowed.
- 9. Windfall Income: Income received from certain insurances, horse racing, gift by a corporation, prizes, etc. JPY 500,000 is deducted from this income. Only half of the amount is included in the General Income Pool. Even if there is a loss, offsets with other income type cannot be made.
- 10. Miscellaneous Income: Any other income described above. If there is a loss, no offsets with other income type can be made. Included in General Income Pool.



Taxable Unit

In some jurisdictions, a tax return to aggregate family member income or spouse income is allowed, but not in Japan. If both of a married couple has income, generally, each of them is taxed separately.

Deductions

In addition to the deductions calculated in each income type, the Resident taxpayer can deduct the following items if applicable. Non-Resident can deduct #1, #7, #13 only with some limitations.

- 1. Miscellaneous Loss: Certain loss incurred by a theft, disaster or defalcation.
- 2. Medical Expenses: Certain medical expenses.
- 3. Social Insurance: Certain payments for public insurance.
- 4. Retirement Fund: Contributions to certain Retirement Income Fund including Japanese 401k.
- 5. Life Insurance: Certain payments for Life Insurance.
- 6. Earthquake Insurance: Certain payments for Earthquake Insurance.
- 7. Charitable Contribution: Certain payments for Charitable Contribution.
- 8. Disabled: JPY 270,000, 400,000 or 750,000 per a certain disabled person.
- 9. Widow: JPY 270,000 or 350,000 per a certain widow.
- 10. Working Student: JPY 270,000 for a certain working student.
- 11. Spouse: JPY 380,000 or 480,000 for a certain spouse. Applies to a legally married spouse only. In addition to the regular spouse deduction, additional deduction might be available depending on the taxpayer's annual income and the spouse annual income.
- 12. Dependent: JPY 380,000 to 630,000 per a certain dependent, usually children or parents. For dependents under age 16, no deductions are allowed from the 2011 (Heisei 23) Tax Reform. It is considered that dependents who live abroad are also eligible for this deduction, but some supporting documents will be needed.
- 13. Basic: JPY 380,000 for the taxpayer.



Japan Source Income

Under Individual Income Tax law, the following items are considered as Japan Source. Tax Treaties might stipulate otherwise, and if there are any discrepancies, Tax Treaty overwrites.

- 1. Income from Business operated in Japan or Income generated by Keeping/Managing/Selling Assets located in Japan.
- 2. Certain income in Japan allocated from a business generated by a Civil Law Partnership (Nin-I Kumiai, NK) or other similar organization.
- 3. Income from sale of land, rights on land, building, equipments attached to building or structures in Japan.
- 4. Income generated by a person whose business is to dispatch certain personal services to others in Japan. Personal services include services conducted by an actor, actress, musician, professional athlete, or services by a person who has professional knowledge/skills in science technology, business management, etc. This is an income by a service dispatcher, not by a person who conducts personal services (see #10).
- 5. Income from renting real estate or rights on real estates/certain rights in Japan, or renting a ship or an airplane to a resident or a domestic corporation.
- 6. Interest income from Japanese Government Bonds, Municipal Government Bonds, bonds issued by domestic corporations, certain bonds issued by foreign corporations after 2008 May where the bonds were used for a business in Japan through its Permanent Establishment in Japan, bank accounts deposited into business offices in Japan.
- 7. Dividends from domestic corporations, investment funds entrusted to a business office in Japan.
- 8. Interest income from a loan lent to a person who does business in Japan and related to the business in Japan.
- 9. Royalties of industrial property rights etc. received from a person who performs business in Japan, sale of industrial property rights etc., lease/rental payments for machines/equipments related to business in Japan. Payments for translation falls into this category.
- 10. Salaries, wages, bonuses, retirement payments, paid for the work in Japan, remunerations for personal services in Japan, public pension, etc. If the individual who receives these income is a Director under National Corporate Income Tax Law, income derived from activities in foreign countries are also considered as a Japan Source.
- 11. Prizes to advertize a business performed in Japan.
- 12. Certain pension agreement entered into via a business office located in Japan.
- 13. Interest equivalent of certain Periodic Deposits deposited with a business office located in Japan.
- 14. Allocation of profit from an investment in Tokumei Kumiai (TK, silent partnership) which performs business in Japan.



Major items to be considered for Expats

Place of Salary Payment and withholding tax

Some corporations might have arrangements so that monthly salaries are paid from overseas entity different from a Japanese subsidiary. In this case, in general, there is no obligation for the Japanese corporation to withhold national individual income taxes for expats. However, for instance, if the Japanese corporation is the lessee of the housing, this means that the Japanese corporation gives economic benefits to the expat directly (=pays salary directly) and the Japanese corporation is liable to withhold taxes. When fringe benefits were deemed to have been paid by the Japanese subsidiary, Taxes Gross-up (National and / or Local) might be needed depending on the agreement with the Expat.

Housing

Generally, in Japan, Housing arrangements for its employees have some tax merits for the employees. If the housing lease agreement is entered into between the landlord and the corporation, the amount needs to be added to the taxable income of the employee is much smaller than the actual rent amount. Housing to its directors are treated similarly in general, but the amount of benefit to be included in the taxable income differs depending on the square meters of the housing including commonly used area and other elements, except for a gorgeous housing.

Home Leave

Generally, in Japan, Home Leave expenses are not taxable to the expats if reasonable. Home Leave means to go back to the home country once per year with family by using corporation's expense. In order to be non-taxable to the expat, the amount has to be reasonable, and the route has to be economical. The non-taxable Home Leave treatment is allowed only to expats hired abroad, and local hired cannot use this benefit.

School / Contribution Program

When a corporation pays tuition for family of employee, usually, the tuition is treated as a fringe benefit and taxable to the individual. However, for now, some international schools offer "Corporate Contribution Program". Under this scheme, although it could be controversial, the payments to the school are treated as Contribution expenses that have a ceiling to be a deducible amount, and it is considered that there is no taxable amount for the individual. It will be important that the corporation perceives this payment as a contribution to the school.

Commuting Expenses

In general, reasonable and economical commuting expenses are non-taxable in Japan.

Payments to Directors or Pay Increase of Directors

Payment to Directors, including fringe benefits, or Pay Increase of Directors need special attentions from National Corporate Income Tax Law point of view. Generally, any payments including Fringe Benefits to Directors that are not Fixed-Term-Fixed-Amount are not deductible under Corporate Income Tax Law, and this may impact Effective Tax Rate of the corporation. Additionally, in general, Pay increase of Directors should occur within 3 months (usually Annual General Shareholders' Meeting are held within 3 months, and the salary of Directors is determined at the meeting) after a new fiscal year begins to be deductible for the Corporate Income Tax Law purpose.



Major items to be considered for Expats (Continued)

Bonus Payments After Repatriation

Generally, a portion of bonus payments after repatriation attributable to work in Japan is taxable in Japan as an income of Non-Resident. If the office in Japan is not a subsidiary but a branch, the branch will have a tax withholding responsibility even if such bonus is paid by the Head Office or other branch.

Local Individual Taxes

Generally, local Individual Taxes are levied when an individual has a residence in Japan on January 1st, and taxable amounts depend on the income of the previous year. If a resident individual stays in Japan for only 1 day on January 1st, the person is liable for a full year tax, and there is no pro rata calculation, therefore it will be important to plan when to repatriate.

Inheritance Tax

If an expat is a resident in Japan, it is possible that the person is liable for Inheritance tax or gift tax, depending on the amount of inheritance or gift. In Japan, the person who receives inheritance or gift is liable for inheritance tax or gift tax.

Stock Options

Generally, Stock Option is taxed as a salary income when exercised, even if no cash is received. This also applies to stock options granted by a foreign parent corporation. Because Stock Options are generally taxed as a salary income, a higher tax rate than that of stock sale might apply. Generally, if a Non-Permanent Resident (NPR) exercises stock options, Japan Source portion only is taxed in Japan. However, if s/he remits the money exceeding Japan portion to Japan, the whole remitted amount is taxed in Japan.

If a person who worked as an expat in Japan goes back to home country and exercise stock option, the person is liable for the tax for the Japan Source portion with tax rate of 20% as a Non-Resident. If the office in Japan is a branch, the branch has a tax withholding responsibility.

"Tax Free Stock Option at the time of Exercise" system exists in Japan, but there are a lot of restrictions, and applying this to a subsidiary of a foreign corporation might be essentially impossible.

Tax Credits

There are several tax credits allowed to individuals in Japan. The most important tax credit for an expat will be foreign tax credit. If there is some income that is taxed by both Japan and other country, international double taxation exists. Foreign Tax Credit might be available to mitigate this tax burden under some restrictions.

Overview of National Withholding Tax (Gensen Shotoku Zei) in Japan

National Withholding Taxes

When a person makes payments, the person might need to withhold certain amount of payments in accordance with Individual Income Tax Law (IITL, sometimes referred to as Income Tax Act, in Japanese Shotoku Zei Ho) or Special Measure Tax Law (SMTL, sometimes referred to as Act on Special Measures Concerning Taxation, in Japanese Sozei Tokubetsu Sochi Ho).

In addition to National Withholding Taxes, Local Withholding Taxes may apply to certain payments such as interests paid by financial institutions.

The purpose of National Withholding Tax is either as a backup to be settled later at the time of Tax Return / Year End Adjustment, or as a final tax payment in Japan.

Examples of payments that need withholding are:

- 1. Salary/Wage/Bonus to Residents
- 2. Retirement Pay to Residents
- 3. Certain Interests to Residents or Domestic Corporations
- 4. Certain Dividends to Residents or Domestic Corporations
- 5. Certain Public Pensions to Residents
- 6. Certain Private Pensions, Profit Distributions from TK or others to Residents or Domestic Corporations
- 7. Most of payments to Residents : This type includes payments to

Professionals such as Lawyers, Certified Public Accountants, Certified Tax Accountants, etc. Translators,

Instructors such as English Teachers,

Investment Advisors,

Designers, etc.

The amount to be withhold depends on type of work, but usually 10 % of the amount up to JPY 1 million and 20 % for the amount above JPY 1 million. From 2013, Additional Tax to help Recovery will be added.

Overview of National Withholding Tax (Gensen Shotoku Zei) in Japan

Withholding Taxes (Continued)

Examples of payments that need withholding are (Continued) :

Certain payments to Non-Resident Individuals or Foreign Corporations: This type includes payments of 4. Most of Nin-i-Kumiai (NK) profit distribution, Real Estate sales proceeds, Payments to compensate for dispatching certain personal services to others, Rental Payments for Real Estate, ships, airplanes, etc., Interests. Dividends. Royalties, Payments for translation, Software development expenditures, Salaries, Public Pensions, etc., Prizes for advertizing business, Pensions based on insurance agreements, etc. TK profit distribution, etc. However, if Japan and the country where the Non-Resident or Foreign Corporation is located have a Tax Treaty and the Tax Treaty has different stipulations, the Tax Treaty overwrites the tax law. The Withholding Tax Rate is 10%, 15% or 20% depending on the type of payments. From 2013, Additional Tax to help Recovery will be added (2.1% of original withholding tax). Salary Payments to a Non-Resident by a foreign corporation might need special attention when the office in Japan was a branch. In this case, the salary paid in a foreign country is deemed to have been paid by the Japanese branch, and the Japanese branch is liable to withhold tax, and has to withhold 20% of the payment (From 2013, Additional Tax to Help Recovery will apply). This applies to stock options exercised after repatriated too (http://www.nta.go.jp/shiraberu/zeiho-kaishaku/shitsugi/gensen/06/48.htm).



Overview of National Withholding Tax (Gensen Shotoku Zei) in Japan

Responsibility / Due Date / Penalty

It is the payer who has to withhold the tax amount even if there is no description of withholding on the invoice. And, generally, the amount withheld has to be paid to the Tax Office on the 10th of the following month of the payment, which is quite a tough schedule.

If the payer was not able to make the payment to the Tax Office timely, the payer has to pay penalty which is equal to 5% or 10% of Withholding Tax, and interest, which are not deductible for the Corporate Income Tax purpose.

Ex.

A corporation received a JPY 100 million invoice from an Indian Software corporation based in India (no PE in Japan) as Software Development Fee. The corporation has to withhold JPY 20 million and pay JPY 80 million to the Indian Software corporation.

If the company fails to withhold JPY 20 million, and pays JPY 100 million to the Indian Software corporation, the corporation will have to do the following:

The company has to pay JPY 20 million as withholding tax,

The company has to pay JPY 2 million as a penalty + interest, and

The company has to request the Indian Software corporation to return the JPY 20 million.



Nature of Consumption Tax

Consumption Tax (CT) is similar to Value Added Tax in Europe. This can be categorized as a multistage indirect tax, and charged to almost all domestic transactions.

Taxpayer

There are 2 types of Taxpayers for Consumption Tax.

1. Business Person

Generally, if a Business Person executes sale of taxable assets, lending of taxable assets, or performing of services with a price in Japan, the Business Person is liable for Consumption Tax.

Business Person includes both individuals and corporations, but this overview describes Consumption Tax of corporations only.

If the sale in the Base Period (usually 2 years ago) is equal to or less than JPY 10 million yen, the Business Person does not have to pay Consumption Tax, unless otherwise is elected. From 2013, another test to check the sales volume or total salaries of the first half of the previous year will be needed to decide whether the Business Person is liable for Consumption Tax or not.

There is a special rule for a newly established corporation. Generally, if the amount of capital is less than JPY 10 million yen, it is not liable for consumption tax unless otherwise is elected.

The above applies to foreign corporations even if the corporations do not have a branch or a Permanent Establishment (PE) in Japan.

2. Goods imported from abroad

Generally, all the persons who import goods from abroad have to pay Consumption Tax.

Tax Codes

Consumption Tax Law (CTL, sometimes referred to as Consumption Tax Act, in Japanese Shouhi Zei Ho)



Filing Due Date

Generally, Consumption Tax Return has to be filed within 2 months after a fiscal year end. Generally, NO EXTENSIONS are allowed !!

Tax Rate

Currently, there is only 1 rate which is 5%. 4% is National Consumption Tax portion and 1% is Local Consumption Tax portion.

As for the goods exported from Japan and services rendered to Non-Residents, generally, Consumption Tax Rate is 0%, and called as Tax Exempt (Men-zei) Transactions.

* It is planned that Tax Rate is increased to 10 % by the middle of 2010's. The increased revenue is planned to be used for social insurance.

Type of Transactions

- 1. Taxable Transaction: A transaction which CT is charged.
- 2. Tax Exempt (Men-Zei) Transaction: The same as 0% CT. A transaction which is similar to export that includes a transaction to export goods and certain services performed to a Non-Resident. Transportation of Passengers or Cargo, Telecommunication, or mail between Japan and other countries also falls into this category. It is required to keep certain documents to be eligible for this treatment.
- 3. Non-Taxable (Hi-Kazei) Transaction: A transaction which CT is not charged because of nature of transaction or because of government policy.
- 4. Out-Of-Scope (Fu-Kazei) Transaction: A transaction which CT is out of scope. This type includes a transaction in an overseas country, a transaction without a price such as a general donation, contribution, and dividend on equity.



Non-Taxable (Hi-Kazei) Transactions

Major Non-Taxable Transactions include the following. It is considered that AP accountants need to understand these so that they can record the Consumption Tax correctly.

1. Sale or Lending of Land, including rights on Land.

However, lending of land for shorter than 1 month, or lending of land in association with premises such as parking lot is not a Non-Taxable transaction.

- 2. Sale of certain Securities and Monetary Assets including Government Bond and Stocks.
- 3. Sale of Payment Means in general.
- 4. Interest, Guarantee Fee, Insurance Premium, etc.
- 5. Sale of Postal Stamp, Stamp Duty, etc.
- 6. Sale of Gift Certificate, Prepaid Card, etc.
- 7. Most of Service Fee performed by government body.
- 8. Service Fee for Foreign Exchange Operation.
- 9. Certain Medical Service Fee except for cosmetic treatments or over-the-counter medicines.
- 10. Certain Service Fee for services provided under Long-Term Care Insurance Act.
- 11. Certain Service Fee for services provided under Social Welfare Act.
- 12. Certain Service Fee for delivering a child provided by obstetricians and other persons.
- 13. Service Fee for cremation or burial.
- 14. Sale or Lending of certain equipments for handicapped persons.
- 15. Fee for certain Schools.
- 16. Sale of certain books to be used at elementary schools, junior high schools or high schools.
- 17. Lending of certain housing to be used for dwelling.



Transaction in Japan

Whether a transaction was executed in Japan is decided depending on the location as follows in accordance with type of transaction.

1. Sale or Lending of Asset

General Rule: The location of Asset when the sale or lending is executed.

Exceptions:

- (1) Ships: The location of Registration Agency.
- (2) Airplanes: The location of Registration Agency.
- (3) Mining Right, Quarrying Right etc: The location where the mine, the quarry etc. is located.
- (4) Patent Right, Trademark Right, etc: The location of Registration Agency. If registered at multiple agencies, the main office address of seller/lender.
- (5) Copyrights and know-how: The main office address of seller/lender.
- (6) Goodwill, Fishing Right: The main office address of the person who performs the business.
- (7) Securities (except for Golf Facility Usage Stock): The place where the Securities are located.
- (8) Registered Government Bonds: The location of Registration Agency.
- (9) Investment in Certain Corporations: The main office address of the legal person.
- (10) Monetary Assets: The location of an Lender's Office in charge of the sale.
- (11) Golf Facility Usage Stock: The location of the Golf Course.
- (12) Asset whose location is not clear: The location of Office in charge of the sale or the lending.



Transaction in Japan (Continued)

- 2. Performance of Services
- General Rule: The location where the service is performed.
- Exceptions:
- (1) Transportation of Passengers and Cargo between Japan and foreign countries:
 - Either Departing Location or Arriving Location
- (2) Telecommunication between Japan and foreign countries: Either Outgoing Location or Incoming Location
- (3) Mail Services between Japan and foreign countries: Either Outgoing Location or Incoming Location
- (4) Insurance:
 - The location of office involved in the insurance contract.
- (5) Information Provision or Design
 - The location of office involved in the Information Provision or Design.
- (6) Service performed in association with Research and Planning requiring Professional Science Technology that involves Construction or Manufacturing of Production Plant etc: The location where most of materials required for Construction or Manufacturing of Production Plant etc are obtained.
- (7) Service whose location of performance is not clear : The location of office which involves in the performance of the service.
- 3. Lending of Money The location of the office in charge of the Lending.



Tax Exempt (Men-Zei) Transaction

The following transactions are exempt from Consumption Tax.

- (1) Sale or Lending of Asset in the form of Export from Japan
- (2) Sale or Lending of Foreign Cargo
- (3) Transportation of Passengers or Cargo, or Telecommunication between Japan and foreign countries.
- (4) Sale and Lending of Airplanes or Ships that are mostly used for transportation of (3) above to Vessel Operators, and certain repairs paid to Vessel Operators
- (5) Transactions similar to above
 - (a) Sale, Lending or Repairs of Overseas Vessels to Vessel Operators, and services in association with Overseas Vessels
 - (b) Services in association with Cargo Handling, Transportation, Storage, Tally, Appraisal, etc of Foreign Cargo
 - (c) Mail between Japan and foreign countries
 - (d) Sale and Lending of Intangible Fixed Asset etc to Non-Resident
 - (e) Services to Non-Resident except for the following:
 - (i) Transportation or Storage of Assets located in Japan.
 - (ii) Eating, Drinking and Accommodation in Japan
 - (iii) VERY SIMILAR (Junjiru) services to above whose benefits can be enjoyed in Japan directly.

In order to be treated as a tax exempt transaction, certain documents have to be kept for 7 years and 2 months after a fiscal year end.

The definition of Non-Resident is different from the definition in the Individual Income Tax Law, and includes a branch in Japan. It is defined in Foreign Exchange and Foreign Trade Act.



Calculation of Consumption Tax Payable There are 2 types of calculation. 1. Standard Method						
The basic calculation is as follows: CT on Taxable Sale – Amount based on CT on Taxable Purchases ("Purchases CT Deduction")						
Unfortunately, calculation of Purchases CT Deduction is complicated. The calculation is different depending on the Taxable Sale Ratio.						
Taxable Sale (excluding CT)						
Taxable Sale Ratio= Gross Sale (excluding CT) Both Gross Sale and Taxable Sale include Tax Exempt Sale and Bad Debt Sale. Gross Sales includes Non-Taxable Sale, but does not include Out-Of-Scope transactions, Sale of Payment Means, Sale of certain Monetary Assets, Sale portion of certain Repo transactions. However, the gain or loss from the Repo transactions are included in Gross Sale. As for certain securities, the amount to be add in Gross Sale is 5% only of the Sale Price.						
(1) If Taxable Sale Ratio is equal to or more than 95%, and from the fiscal year starting on or after 2012 April, if the Taxable Sale is equal to or less than JPY 500 million, Purchases CT Deduction = The same amount as CT paid.						
(2) If Taxable Sale Ratio is less than 95%, or from the fiscal year starting on or after 2012 April, if the Taxable Sale is more than JPY 500 million,						
The amount of Purchases CT Deduction is limited to the amount that corresponds to Taxable Sale.						



Calculation of Consumption Tax Payable (Continued)

1. Standard Method (continued)

(2) If Taxable Sale Ratio is less than 95%, or from the fiscal year starting on or after 2012 April, if the Taxable Sale is more than JPY 500 million (Continued),

The taxpayer has to elect either of the 2 options, and if Pro-Rata is elected, the taxpayer has to maintain the option at least for 2 years.

Individual Matching Method (i)

All of transactions have to be categorized into 3 types.

- (a) Purchases associated with Taxable Sale Only
- (b) Purchases associated with Non-Taxable Sale Only
- (c) Purchases associated with both Taxable Sale and Non-Taxable Sale

Purchases CT Deduction = (a) + (c) X Taxable Sale Ratio In stead of Taxable Sale Ratio, other reasonable ratio can be used if approved by the Tax Authority.

(ii) Pro-Rata Method Purchases CT Deduction = CT Paid X Taxable Sale Ratio



Calculation of Consumption Tax Payable (Continued)

2. Simplified Method

If the Taxable Sale in the Base Period is equal to or less than JPY 50 million, the taxpayer can elect to use Deemed Purchase Ratio. If the taxpayer performs only 1 Business Type, the calculation of Purchase CT Deduction is as follows:

Purchases CT Deduction = Net CT Received X Deemed Purchase Ratio

Deemed Purchase Ratio is different depending on the Business Type as follows:

Wholesale Business:	90%
Retail Business:	80%
Manufacturing Business:	70%
Other Business:	60%
Service Business:	50%

Because Simplified Method uses only the Sales side numbers, No Refund is possible even if Purchases are bigger than the Taxable Sale. An election should be made cautiously. Once Simplified Method is elected, it is not allowed to change the method for at least 2 years.



Taxpayer of Inheritance Tax (Souzoku Zei) in Japan

Inheritance Tax

Inheritance Tax has to be paid by the person who receives properties.

Inheritance Tax is imposed when an Taxable Estate (not the amount the successor receives) is more than Basic Deduction Amount. Basic Deduction Amount depends on number of legal successors. Until the end of 2011, the amount is JPY 50 million + number of Legal Successors * JPY 10 million yen. It was planned that the Basic Amount to be reduced to JPY 30 million + number of Legal Successors * JPY 6 million yen, but because the change is suspended for now.

The taxpayer of Inheritance Tax is as follows:

Successor Deceased		Has a Residence at the time of death	No Residence at the time of death		
			Japanese Nationality		Non-Japanese
			Had a Residence in the last 5 years	No Residence in the last 5 years	
Has a Residence at the time of death		World-Wide	World-Wide	World-Wide	Japan Source
No Residence at the time of death	Had a Residence in the last 5 years	World-Wide	World-Wide	World-Wide	Japan Source
	No Residence in the last 5 years	World-Wide	World-Wide	Japan Source	Japan Source

Residence (Jusho) is a very important factor for the Inheritance Tax.

